



Ilene Shapiro
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Ilene Shapiro is an accomplished entrepreneur and experienced business leader with a history of successful ventures for a variety of high-growth, turn around, and start up organizations. Ms Shapiro is a skilled, dynamic, energetic motivator who inspires, stimulates, leads change, and “grows the top line” while deftly managing the “bottom line”. Ilene is actively engaged with international companies seeking to establish a US presence in Ohio. After 15 years as a successful entrepreneur, Ms Shapiro served as Senior Vice President for Sales for FirstMerit, a 10B financial services organization and is currently an “intrapreneur” for the third largest health care system in the State of Ohio, Summa Health System. Additionally, Ms Shapiro is a Summit County, Ohio elected official.

Summit County Council At Large Representative	2007-present <ul style="list-style-type: none"> • Elected 2007- representing 500,000+ constituents • Chair, Planning and Economic Development • Chair Summit County Green Task Force
Summa Health System	2003 - present <ul style="list-style-type: none"> • Strategic Business Development • Strategic partnership engagement • International Business Development • Commercialization and technology transfer
Speaking and Workshops	<ul style="list-style-type: none"> • Women’s Leadership • Sales and Marketing • Entrepreneurship • Empowerment • Regionalism and Collaboration
Author	<ul style="list-style-type: none"> • Featured as sales development expert in <i>Lessons from the Nordstrom Way</i> • <i>Women’s Network</i> monthly newsletters • <i>Senior Focus</i> column
Awards and Distinctions	<p>ATHENA Leadership Award Recipient, ATHENA International, 2008 Women Business Advocate, US Small Business Association, , State of Ohio Judith Resnik Woman of the Year Award for Inspiration, Women’s Network Woman of Profession Excellence, Women’s Network, 2007 Profiled/Quoted in <i>Washington Post</i>, <i>Cleveland Plain Dealer</i>, <i>Akron Beacon Journal</i>, WAKC-TC23, WKDD-FM, and WNIR-FM.</p>
Education	Real World Experience
Community Service	<p>Board of Directors, ATHENA International Board of Akron Arch Angels, Angel Investor Network Founding member Women’s Endowment Fund Founder Women’s Network Entrepreneurs City of Akron Emergency Medical Services Leadership America</p>